

Ohio - Pepper Pike - Tanesha Speed, MBA



Tanesha Speed, MBA

★★★★☆ 24 Reviews

No sales in the last 12 months

[Contact](#)

About me

Realtor, MBA, Local Expert (15 years experience)

Specialties: Buyer's agent, Listing agent, Relocation, Foreclosure

Professional Achievements:

I am a dedicated and full-time REALTOR® with Keller Williams Greater Cleveland and have lived in the beautiful city of Cleveland for the past 15 years!

I understand both buyers and sellers want the best price for their home. I also have a special dedication for investors who want to rehab and rent or sell their properties. I have dedicated myself to advanced education and training to the most current real estate information to assist me in providing excellent customer service. I am committed and excited to help you buy, sell or invest in your next home!

My pledge:

- Successfully guide home buyers and sellers through the sale and purchase of your home
- Committed to negotiating on behalf of buyers to get the best possible value
- Consistently and effectively market homes for sellers
- Seek to bring qualified buyers to open houses
- Return phone calls and follow-up with buyers and sellers within 24 hours
- Expert opinion with short sales and foreclosures
- Free market analysis to owners whose home did not sell and has expired off the market
- Free marketing package to for sale by owners

Call or Text 216-334-4489

Notable Achievements:

- Masters of Business Administration, MBA
- Masters of Urban Planning, Design, and Development, MUPDD
- Office Top Producer in 2008
- Champions Club Member 2009
- Million Dollar Producer 2013, 2014, and 2015
- Short Sale and Foreclosure Specialist, SFR
- Residential Relocation Specialist, RRS
- Seniors Real Estate Specialist, SRES
- Accredited Buyer's Representative, ABR®
- Energy Efficiency and Sustainability Specialist, GREEN

Thank you for viewing my profile:)

Call or Text: 216-334-4489

Tanesha Speed, MBA, Notary
216-334-4489 cell
216-839-5500 office
email: tspeed@kw.com

Let's Talk.....

— Show less

Listings & sales



For Sale For Rent Sold




Active listings (0)

No active listings.

Past sales (180)

Address	Sold date	Closing price	Represented	
 9009 Bancroft Ave Cleveland, OH, 44105	1/15/2020	\$53,000	Buyer	

Address	Sold date	Closing price	Represented
 4404 E 175th St Cleveland, OH, 44128	1/9/2019	\$39,000	Buyer 
 4089 Verona Rd South Euclid, OH, 44121	12/26/2018	\$150,000	Buyer 
 16210 Judson Dr Cleveland, OH, 44128	11/30/2018	\$33,500	Buyer 
 534 Trebisky Rd Richmond Heights, OH, 44143	11/20/2018	\$52,000	Seller 

Ratings & reviews (24)

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Filter by

All reviews (24)

Sort by

Newest first

Highly likely to recommend | **5.0** ★

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03/18/2020 - nawhatever8

Bought a Single Family home in 2020 in Cleveland Heights, OH.

★★★★☆ Local knowledge

★★★★★ Process expertise

★★★★★ Responsiveness

★★★★☆ Negotiation skills

I was a first-time homebuyer, unsure of what kind of home I wanted but I knew where I wanted to be. Tanesha helped me out tremendously! She was patient as we hopped around from house to house and answered all of my questions. Once I found a home, Tanesha's knowledge and experience with the home-buying process made my life a WHOLE lot easier. She knows the paperwork, the people to contact, and potential problems to avoid. Very competent and professional. I was lucky to find her.

[+ Show more](#)

Highly likely to recommend | **5.0** ★

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02/28/2020 - vanwayne7

Sold a Single Family home in 2020 in Cleveland, OH.

★★★★★ Local knowledge

★★★★★ Process expertise

★★★★★ Responsiveness

★★★★★ Negotiation skills

Tanesha was awesome to work with. She made recommendations that were very helpful to the sale of our rental property. She is extremely responsive and knowledgeable. She is an experienced Realtor that you can trust to get the job done!!!

Highly likely to recommend | **5.0** ★

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02/19/2020 - zuser20180903185435283

Bought a Single Family home in 2019 in Cleveland, OH.

★★★★★ Local knowledge

★★★★★ Process expertise

★★★★★ Responsiveness

★★★★★ Negotiation skills

Ms. Speed was very helpful in helping us find our home. Other Realtors we've dealt with failed us because they were always preoccupied, had a lack of communication or would try in a forceful way to get us to make decisions. It took us just a little over a year to find the home that met our needs. Just when we thought all hope was lost, We met Ms. Speed who helped us find our home. Ms. Speed contacted me and said, "there's a house for sale you may be interested in. When can we meet?" And of course, it was the house we

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Will never recommend | **1.0** ★

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02/14/2020 - truthproof888

Bought a Single Family home in 2020 in Cleveland Heights, OH.

★ ☆ ☆ ☆ ☆ Local knowledge

★ ☆ ☆ ☆ ☆ Process expertise

★ ☆ ☆ ☆ ☆ Responsiveness

★ ☆ ☆ ☆ ☆ Negotiation skills

Tanesha Speed represented me in buying a property, I was an out of state buyer. She failed to send or show me a copy of the Point of Sale (POS) for review which consisted of nine pages of information and violations. I learned a out the POS from one of my contractors who informed me to pick up a copy of all the violations. Had I had a copy, I would have chose a different property because I was looking for a move in ready home in the \$200k plus price range. Instead I am facing tens of thousands in repairs that were listed on the POS as completed. For example, POS stated remove dead trees from entire yard. This one, I didn't need to hire an inspector to see the dead trees and huge pile of tree branches, to know this is not complete and should be addressed. I spoke to the inspector and he informed me that I should have brought this to the Seller's attention before purchase as the violations are done to Cleveland Heights satisfaction. I have had several estimates and all range from \$7k to \$10k to remove the dead trees and cut trees that was left on the rear of property. She never gave me any comps for the property. She never gave me her business card, even though I asked twice. In the few weeks of owning the property there has been a steady stream of contractors bidding on needed work and I have spent thousands. Plumbing,electrical,roofing, tree removal,porches,waterproofing and sidewalk repairs are estimated over \$50k to repair or re-install properly. I had picked out at least five homes over \$200k, when she told me everything was solid workmanship with this property, I trusted her 15 years experience and placed an offer without seeing or knowing of the detailed POS available. As stated, I was relocating from out of state,it is not a required document in the state where I relocated only a Seller's disclosure and home inspection report. As a relocation specialist I expected a package of information needed to make an informed decision. I emailed her weeks after closing that I discovered the POS violations and she gave no response. The POS is a negotiating and informative document available in order to

transfer property in Cleveland Heights, that my Agent failed to share prior to making an offer ,during the home inspection or purchasing. I am lost for words how a veteran Agent failed to give an important document. Tanesha had several opportunities and time to share with me the POS. Her years of experience and education does not match her negotiating,knowledge of basic Real Estate transactions and communication skills,it is well below par. As a result of rookie mistakes I dissolved our Buyer's Agent agreement. She made her commission and I am battling a mountain of repairs.

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Response from Tanesha Speed, MBA on 3/17/2020

In response to this review, The beautiful home had been remodeled from top to bottom: brand new kitchen, 3.5 new bathrooms, updated windows, new furnace and hot water tank, new central air and over 3,000 sq feet of living space! How could anyone not love this description? No violations at all and the VA appraised the home well over asking price with no repairs. I am an honest, well-distinguished Realtor. God Bless!

Highly likely to recommend | **5.0** ★

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12/10/2018 - diana vazquez

Bought a home in 2018 in Krakow, WI.

★ ★ ★ ★ ★ Local knowledge

★ ★ ★ ★ ★ Process expertise

★ ★ ★ ★ ★ Responsiveness

★ ★ ★ ★ ★ Negotiation skills

Very helpful and honest she found the best deals.. also she found all what i need to rehab the properties. I trust make bussiness with her.. 100 recomended

Service areas (33)

Cuyahoga County, OH

Ohio City, OH

Willoughby, OH

Woodmere, OH

Cleveland Heights, OH

Macedonia, OH

Twinsburg, OH

East Cleveland, OH

Lakewood, OH

Euclid, OH

Mayfield Heights, OH

Wickliffe, OH

Northfield, OH

Cleveland, OH

University Heights, OH

[+ Show all service areas \(33\)](#)

Professional Information

Broker address: Keller Williams Greater Metropolitan
29225 Chagrin Blvd #105
Pepper Pike, OH 44122

Cell phone: (216) 334-4489

Broker phone: (216) 839-5500

Websites: [Website](#), [Facebook](#), [Twitter](#), [LinkedIn](#)

Screenname: tspeed001

Member since: 01/08/2008

Real Estate Licenses: Not provided

Contact Tanesha Speed, MBA

Name

Phone

Email

Message (optional)

Contact

Nearby cities

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[Cleveland Heights Real Estate](#)

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